

Borje Lundvall

Specialism: Programme Management and Finance Advisor, with particular interest in telecomms and structured finance.

Summary: Starting his career with Ericsson, Borje first joined its railway signalling sector as project manager, with responsibilities for system commissionings in Australia, Norway and Sweden. Then he joined a contract system development and consultancy house, part-owned by Ericsson, and one of the most successful in the Swedish market during the 80's and 90's. Following the initial years as department head with full P&L responsibility and 100+ staff, Borje soon held a director's position responsible for M&A and international expansion, growing the business to 600+ staff. For a few years Borje was the MD for its Norwegian start-up based in Oslo. Ericsson then asked Borje to take up a position in the UK, at the time Ericsson's most important market, to programme-manage the modernization of its ERP-systems, including applications such as SAP, Peoplesoft and Oracle. This mission also entailed business continuity preparations for the Millennium shift for its extensive UK operations consisting of 3,000 staff at 6 major sites, servicing 4 major clients. On the successful completion, Borje moved on to the Global Services division as programme manager for the roll-out of GPRS- and 3G-networks across Europe. After a short spell as Customer Programme Manager with an American telecomms outfit, Borje is currently with an investment bank based Helsinki, Finland, providing project finance for investments in telecomms and other sectors, across the world. Most recently, Borje was instrumental in providing project finance for all the three major mobile operators in Russia.

[See more details](#)

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EXAMPLE ASSIGNMENTS

- *Delivered* massive growth in business, revenues and staff for one of Sweden's most successful contract system development and consultancy house.
- *Devised and implemented* ERP modernization roadmaps for a large enterprise.
- *Developed and implemented* prioritization decision support systems, project blueprints and resource allocation models for the optimization of massively concurrent 3G network rollouts for a world-leading telecomms vendor.
- *Developed* a methodology to model, forecast and stress-test mobile systems cash flows.
- *Evaluated and advised* on a pension retirement scheme for a multilateral finance institution.
- *Analyzed and advised* on remedies for a client with distressed debt.
- *Designed* a comprehensive PPP structured finance model for the Swedish government regarding an international research infrastructure investment of EUR 1.2 billion.

SKILLS KNOWLEDGE

- Interim Management
- Programme Management
- Market Analysis
- Business Analysis
- Corporate Finance
- Structured Finance

QUALIFICATIONS, CERTIFICATION AND TRAINING

MSc in Electrical Engineering, Royal Institute of Technology, Stockholm
Executive MBA, Uppsala University and Kellogg School of Management, Evanston, Illinois
30+ training courses in various topics; ICT, management, finance
Languages include; English, Scandinavian, German, French, Finnish